

Jonas Hjort

Department of Economics
University College London
Drayton House, 30 Gordon Street
London WC1H 0AX

j.hjort@ucl.ac.uk
www.jonashjort.com
Citizen of Denmark, Norway, U.S.
Married, 3 children (2016/-18/-19)

EMPLOYMENT

2021/11 – present University College London, Professor of Economics

PAST EMPLOYMENT

2022 Columbia University, Associate Professor of Economics (with tenure), Department of Economics and Business School
2018 – 2022 Columbia Business School, Associate Professor of Economics (w/out tenure)
[on leave from 2021/11]
2012 – 2018 Columbia Business School, Assistant Professor of Economics

OTHER CURRENT APPOINTMENTS AND AFFILIATIONS

2023 – Theme leader (w/ Startz and Verhoogen), “Innovation, Organizations, and Markets” program at Private Enterprise Development in Low-Income Countries (PEDL)
2023 – European Economic Association, Fellow
2022/10 – present University of Oslo, part-time Associate Professor of Economics
2020 – present J-PAL Affiliate
2017 – present Centre for Economic Policy Research (CEPR), Affiliate (Development)
2016 – present International Growth Centre (IGC), Research Affiliate
2022 – present Bureau for Research and Economic Analysis of Development (BREAD) Fellow (Affiliate 2013-2022)
2013 – present Center for Economic Studies/Ifo Institute for Economic Research (CESifo), Distinguished Affiliate

OTHER PAST APPOINTMENTS AND AFFILIATIONS

2016 – 2022 National Bureau of Economic Research (NBER), Fac. Research Fellow (DEV, PR)
2015 fall Harvard University, Dept. of Economics, Visiting Assistant Professor
2014 – 2022 Lead Academic, International Growth Centre Liberia & Sierra Leone Country Program (Liberia Country Program pre-2018)
2008 fall University of Chicago, Becker Center, Price Theory Scholar

EDITORIAL POSITIONS

2023 – present Co-Editor, Journal of the European Economic Association
2020 – present Associate Editor, Journal of Development Economics

EDUCATION

2006 – 2012 PhD Economics, UC Berkeley
2005 – 2006 MA International & Development Economics, Yale University
2002 – 2005 BSc Economics, London School of Economics

RESEARCH ON PRODUCTION IN DEVELOPING COUNTRIES

Published and forthcoming papers

“Individuals and Organizations as Sources of State Effectiveness”,
with Michael Carlos Best and David Szakonyi
AMERICAN ECONOMIC REVIEW, vol. 113, no. 8, pp. 2121-2167, August 2023
NBER working paper no. 23350, CEPR DP no. 11968, BREAD working paper no. 510

Write-ups: [VoxDev](#), [VoxDev podcast](#)

“Across-Country Wage Compression in Multinationals”,
with Xuan Li and Heather Sarsons
Conditionally accepted, AMERICAN ECONOMIC REVIEW
NBER working paper no. 26788, CEPR DP no. 14465
Coverage: [Chicago Fed](#)

“Strategic or Confused Firms? Evidence from “Missing” Transactions in Uganda”,
with Miguel Almunia, Justine Knebelmann, and Lin Tian
Accepted, REVIEW OF ECONOMICS AND STATISTICS
NBER working paper no. 29059, CEPR DP no. 16379

“How Research Affects Policy: Experimental Evidence from 2,150 Brazilian Municipalities”,
with Diana Moreira, Gautam Rao, and Juan Francisco Santini
AMERICAN ECONOMIC REVIEW, vol. 111, no. 5, pp. 1442-1480, May 2021
NBER working paper no. 25941
Coverage: [NPR Planet Money](#), [DerStandard](#), [Het Financieele](#), [Exame](#), [Pesquisa](#), [Folha](#), [El Comercio](#),
[LiveMint](#), [Nexo Jornal](#)

“Vertical Integration, Supplier Behavior, and Quality Upgrading among Exporters”,
with Christopher Hansman, Gianmarco León, and Matthieu Teachout
JOURNAL OF POLITICAL ECONOMY, vol. 128, no. 9, pp. 3570-3625, September 2020
*Winner of the Oliver Williamson Award for Best Paper presented at the Society of Institutional and
Organizational Economics 2018 annual conference in Montréal*
NBER working paper no. 23949, CEPR DP no. 12518, BREAD working paper no. 525
Coverage: [VoxDev](#)

“Interlinked Firms and the Consequences of Piecemeal Regulation”,
with Christopher Hansman and Gianmarco León
JOURNAL OF THE EUROPEAN ECONOMIC ASSOCIATION, vol. 17, no. 3, pp. 876-916, June 2019
BREAD working paper no. 442 , CEPR DP no. 12584

“The Arrival of Fast Internet and Employment in Africa”,
with Jonas Poulsen
AMERICAN ECONOMIC REVIEW, vol. 109, no. 3, pp. 1032-1079, March 2019
NBER working paper no. 23582, BREAD working paper no. 519
Coverage: [The Economist](#), [The Economist](#), [VoxDev](#), [CATO](#), [Quartz Africa](#), [National Affairs](#), [Le Monde](#),
[World Bank blog](#), [Le Nouvel Économiste](#), [Brookings](#)

“Ethnic Divisions and Production in Firms”
QUARTERLY JOURNAL OF ECONOMICS, vol. 129, no. 4, pp. 1899-1946, November 2014
Winner of the 2013 CESifo Prize for best paper in Applied Microeconomics
CDEP-CGEG working paper 006, CESifo working paper 4449

Working papers and work in progress (somewhat advanced stage)

“The Missing Middle Managers: Labor Costs, Firm Structure, and Development”,
with Hannes Malmberg and Todd Schoellman, working paper
NBER working paper no. 30592

“Ethnic Investing and the Value of Firms”,
with Changcheng Song and Christopher Yenkey, working paper

CEPR DP no. 16316

“Informational Barriers to Market Access: Experimental Evidence from Liberian Firms”,
with Vinayak Iyer and Golvine de Rochambeau, working paper
NBER working paper no. 27662, CEPR DP no. 17008

“The Economic Impact of Internet Connectivity in Developing Countries” (an overview of the evidence),
with Lin Tian, working paper
In preparation for *ANNUAL REVIEW OF ECONOMICS*

OTHER RESEARCH (ON OTHER TOPICS OR IN NON-ECONOMICS JOURNALS)

“Pure-Chance Jobs vs. a Labor Market: the Impact on Careers of a Random Serial Dictatorship for First Job Seekers”,
with Ashna Arora and Leonard Goff
AMERICAN ECONOMIC ASSOCIATION PAPERS & PROCEEDINGS, vol. 111, pp. 470-475, May 2021

“Universal Investment in Infants and Long-run Health: Evidence from Denmark’s 1937 Home Visiting Program”,
with Mikkel Sølvsten and Miriam Wüst
AMERICAN ECONOMIC JOURNAL: APPLIED ECONOMICS, vol. 9, issue 4, pp. 78-104, October 2017

“Ebola, jobs and economic activity in Liberia”,
with Jeremy Bowles, Timothy Melvin, and Eric Werker
BMJ: JOURNAL OF EPIDEMIOLOGY & COMMUNITY HEALTH, vol. 70, pp. 271-277, 2016

“Pre-Colonial Culture, Post-Colonial Economic Success? The Tswana and the African Economic Miracle”
THE ECONOMIC HISTORY REVIEW, vol. 63, no. 3, pp. 688-709, August 2010

SELECTED GRANTS

2022	€1,896,821 from the European Research Council (Consolidator Grant)
2021	\$491,268 from NSF (with Michael C. Best and Gaston Pierrri)
2018	\$55,000 from SSHRC Canada (with Francesco Amodio)
2017	\$45,000 from the IGC (with Miguel Almunia, Alan Griffith, and Lin Tian)
2017	\$45,000 from PEDL (with Francesco Amodio)
2016	\$125,000 from Lemann Fund (with Gautam Rao)
2016	\$75,000 from Weiss Family Fund (with Gautam Rao)
2015	\$160,000 from the IGC
2014	\$69,000 the IGC (with Miguel Almunia and Francois Gerard)
2013	\$53,000 from PEDL (with Tarek Ghani and Sylvan Herskowitz)
2013	\$33,000 from the IGC
2013	\$20,000 from CBS Dean’s Seed Funding
2013	\$20,000 from CIBER (with Gianmarco León)

INVITED KEYNOTE AND THEME PRESENTATIONS/DISCUSSIONS

2024	Nobel Symposium in Microdevelopment Economics, Stellenbosch, South Africa
2022	The EOS Conference on Trade, Globalization, and Development conference in Namur, Belgium
2022	World Bank/IGC third “Infrastructure for Development” conference, framework talk on internet penetration
2021	Danish Graduate Programme in Economics annual conference in Ringsted, Denmark

SELECTED FELLOWSHIPS AND AWARDS

2022	American Economic Review: Insights, Excellence in Refereeing Award
2018	Oliver Williamson Award for Best Paper presented at the Society of Institutional and Organizational Economics 2018 annual conference in Montréal
2015	American Economic Review, Excellence in Refereeing Award
2014	Sandmo Junior Visiting Fellowship, Norwegian School of Economics (“for especially promising young researchers under the age of 40”)
2013	CESifo Prize for best paper in Applied Microeconomics
2012	Journal of Development Economics Prize for outstanding dissertation in the area of development economics, UC Berkeley 2012
2009-2011	The Hewlett/IIE Dissertation Fellowship
2009-2010	Spencer Foundation Dissertation Fellowship
2008-2009	The Norway-America Association’s King Olav V Birthday Fund Award
2007-2008	The American-Scandinavian Foundation Graduate Fellowship

TEACHING

UCL

- PhD Development Economics: winter 2022, 2023
- MSc Development Economics: winter 2023
- BSc Economics Dissertation module: fall 2022

Columbia University, Graduate School of Business

- Managerial Economics (Microeconomics for MBAs): fall 2016, 2017, 2018, 2019, 2020, 2021
- Global Immersion: New Growth and Business Opportunities in East Africa (MBA): spring 2018, fall 2018, spring 2020
- The Private Sector and International Development (MBA, Executive MBA): spring 2013, spring 2014, fall 2014, spring 2015

REFEREEING

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Journal of Economic Literature, Journal of Labor Economics, RAND Journal of Economics, Journal of Public Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Economic Journal, Journal of African Economies, Economic Development and Cultural Change, Journal of Economic Growth, Nature: Communications, International Economic Review, Journal of Population Economics

PHD STUDENTS ADVISED (FIRST JOB/YEAR OF PHD)

Leonard Goff (A.P., Dept. of Economics, University of Georgia/2021)
Yue Yu (A.P., Rotman School of Management (Econ.)+Dept of Management, U. of Toronto/2020)
Suanna Oh (Post-doc, briq Bonn & A.P., Dept. of Econ., Paris School of Economics/2020)
David Alfaro-Serrano (Cornerstone Research/2020)
Matthieu Teachout (Research Director, International Growth Centre/2019)
Xuan Li (A.P., Dept. of Economics, Hong Kong University of Science and Technology/2019)
Golvine de Rochambeau (A.P., Dept. of Economics, Sciences Po/2018)
Lin Tian, (A.P., Insead/2018)
Ashna Arora (Research Director, Crime Lab, University of Chicago)
Maria Micaela Sviatschi (A.P., Dept. of Economics, Princeton University /2017)
Christopher Hansman (A.P., Imperial College Business School /2017)
Nicolás de Roux (A.P., Dept. of Economics, Universidad de los Andes /2017)
David Szakonyi (Post-doc, Harvard Univ. Academy. & A.P., Dept. of Pol. Science, GWU /2016)
Jonas Poulsen (Lecturer, Dept. of Economics, Harvard University/2015)

RESEARCH ASSISTANTS AND COAUTHORS RECOMMENDED+ADMITTED IN PHD ECON. PROGRAMS:

Marcia Ruiz Pulgar (U. Michigan/2023)
Dafne Murillo (Columbia/2021)
Junyi Que (Princeton/2021)
Sebastian Sardon (Northwestern/2020)
David Henning (UCLA/2019)
Claude Raisaro (U. Zurich/2017)
Andrea Smurra (UCL/2016)
Josephine Gantois (Columbia/2015)
Henrik Sigstad (Harvard/2014)

INVITED PRESENTATIONS

2024: Kellogg, Manchester, Northwestern
2023: Yale, World Bank, Nottingham, U.S. Military Academy at West Point, Norwegian School of Economics, University of Bergen, Toulouse School of Economics, BI Norwegian Business School, Oxford University, Paris-London Public Economics Conference
2022: AEA Annual Meeting, Naples Workshop on Networks and Development, HKUST, Helsinki GSE, Bocconi University, Stockholm IIES, EIEF, World Bank, Royal Holloway
2021: UCL, Nottingham U., Dartmouth, Oxford, U. of Munich, PUC-Chile, CEPR, World Bank, CEPR Paris Symposium, U. of Oslo
2020: Cornell, Stanford GSB, UCLA, U. of Virginia, Yale, AEA Annual Meeting, UBC, U. of Zurich, Boston U.
2019: Warwick, CERGE-EI Prague, IMF, LSE, World Bank, NBER Summer Institute, Econometric Society North American Meetings, MIT Sloan, LSE/CEPR, U. of Zurich
2018: Harvard/MIT, UCLA Anderson, NYU Stern, Wharton, U. of Zurich, Paris School of Economics, Marseille School of Economics, Namur, UCSD, USC, Cambridge, SIOE Annual Conference in Montréal
2017: MIT, Yale, UBC, Georgetown, Brown, U. of Zurich, NYU
2016: IGC Growth Week, Barcelona Summer Forum, NBER Summer Institute, Bocconi, Stockholm U., Stanford SCID-IGC Conference on Trade, Firms, and Development, NBER Organizational Economics meeting, NBER Development Economics meeting, U. of Zurich
2015: Copenhagen U., U. of Toronto, McGill, Harvard, Oxford, Central European University, Boston U., IFPRI, U. of Oslo, Stockholm IIES, Norwegian School of Economics
2014: World Bank DRG, BREAD, Princeton, Stanford
2013: Harvard/MIT, LSE, UPF, Uppsala U.
2012: Columbia GSB/Econ, Stanford GSB, U. of Michigan, Penn State, Cornell, Wharton, Stockholm IIES, Kellogg, Warwick, Chicago Booth
2011: PopPov Conference (Marseilles)
2010: U. of Chicago, Norwegian School of Economics, U. of Oslo
2009: World Bank/IZA conference on Evaluation of Labor Market Programs in Developing Countries (Bonn), Working Group on African Political Economy (WGAPE) conference (Berkeley)

OUTSIDE ACTIVITIES

2023 – UCL Weiss Fund Representative
2023 – Advisory board, Building Markets
2022 – 23 Advisory Committee member, World Bank regional flagship report “Digital Africa: Technological Transformation for Jobs”
2022 Short-term consultant for IFC
2021 Short-term consultant for EBRD, IMF
2019 – present Member, Advisory Committee for the World Bank’s Research Program on Digital Transformation for Africa
2019 Short-term consultant for CDC Group